



Famous For Mailing™

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20th January 2014

Dear John,

PRICE INCREASE

We continue to experience exceptional raw material, energy and fuel cost increases resulting in a steep rise in our overall manufacturing costs. Despite trying to absorb certain costs and maintain some price stability, the inflationary cost increases we have seen over the last 18 months are proving untenable and we are left with no alternative than to increase our prices as a result.

Based on the increased costs we have been experiencing, we reluctantly have to advise you of a price increase that will be implemented for all deliveries on or after **Monday, 17 February 2014**.

The product group increases will be as follows:

Bubble Rolls	8%
Foam Rolls & Profiles	7%
Mailers	5%
Technical Foams	7%
Systems Materials (excl. Intellipack)	6%

All laminates and our converted product range in the form of sheets and pouches will attract the increases stated above and relative to the product group.

Whilst I appreciate that these increases are perhaps untimely, I should point out that resin costs are forecasted to increase over the coming months applying further pressure above and beyond those inflationary costs already absorbed.

May I take this opportunity of thanking you for your continued support and look forward to working with you in implementing these increases to our mutual benefit. Your dedicated National Account Manager will be pleased to discuss any issues relating to this increase and as always, please feel free to contact me if I can be of any assistance.

Kind Regards

Max Weller
Managing Director



Registered : Cardiff
Registration Number : 796167