

From: Richard Harris
Sent: 10 September 2020 09:47
To: sales@interpak.ltd.uk
Subject: RE: Price Update

Hi John

Apologies, as you can imagine my phone & emails have gone crazy.

We can send you a price increase letter with an overview of our position & can include your new foam prices in this letter but we will not include the percentage increase.

BR

Richard

From: sales@interpak.ltd.uk
Sent: 08 September 2020 17:48
To: Richard.harris
Subject: 12 % increase

Richard

Danny has given me your name with reference to your **Increase with effect from 15th September.**

To have any hope at all of putting through such a huge increase as the 12% we have been told you are adding – **we need something on YOUR headed paper** addressed to Interpak - confirming the reasons behind this increase - to show to our own clients.

Otherwise to all intents and purposes it looks like we as a business are profiteering when oil prices are plummeting – which will not be well received. **Please arrange for this to be sent as a matter of urgency.**

I do not accept Danny's comments about anti- competitive practises - If you as a business insist on this increase – you should not be afraid to justify it on your paperwork .

We need something ASAP in writing – please comply or contact me with a good reason why you wont ASAP

Regards

John Williams

-----Original Message-----
From: Danny Nunn
Sent: 08 September 2020 16:38
To: sales@interpak.ltd.uk
Subject: RE: Price Update

Hi John

Richard Harris, our UK Sales director is saying we are not allowed to do this - due to anti-competitive practices - you can contact him directly.

Kind Regards

Danny Nunn

-----Original Message-----

From: sales@interpak.ltd.uk [mailto:sales@interpak.ltd.uk]

Sent: 08 September 2020 12:49

To: Danny Nunn

Subject: RE: Price Update

I need a letter on your letterhead stating 12% Price increase amount!

-----Original Message-----

From: Danny Nunn

Sent: 08 September 2020 12:25

To: 'Interpak Sales' <sales@interpak.ltd.uk>

Subject: Price Update

Dear John,

If this year had not been challenging enough for everyone, we regrettably inform you of the need to implement a significant price increase on all the products we supply. In the last several weeks we have incurred significant increases in the cost of our main raw materials and we are not in a position to simply absorb these increases. We appreciate this news will be unwelcome but we have been left with no other option and ask for your understanding. Please see the attached updated price list, effective from 14.09.2020. If you have any questions, please don't hesitate to contact me.

Kind Regards

Danny Nunn