



PSJ/BM

12 October 2005

J Williams
Interpak Limited
Desborough Industrial Park
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Dear John

Price Increase

As you may be aware there is a worldwide shortage of oil derived products and chemicals to produce flexible PU foam are no exception. Costs have substantially increased recently and we have been unable to prevent them rising further over the autumn period and beyond as demand outstrips availability.

We are informed that materials are in short supply; this in turn is causing shortages of raw materials to our industry. Our supplier's see this situation continuing for the foreseeable future and we cannot rule out further cost increases later this year.

The extent of the increases leaves us with no alternative but to pass them on. As a result, with effect from Monday 7th November 2005 foam block prices will increase by 11% and bonded foam by 6%.

We know that price rises are unwelcome but our suppliers assure us that these are worldwide problems and will affect everyone using these materials.

You will be contacted by your local salesperson who will issue you with a new price list and address any specific issues that concern you.

Yours Sincerely

Peter Jackson
National Sales Manager.

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