

24th July 2017

FAO: THE PURCHASING MANAGER
INTERPAK LTD
DESBOROUGH IND PARK
HIGH WYCOMBE
Buckinghamshire (HP
HP12 3BG

Dear Valued Sealed Air Distributor

This letter is to inform you with effect from 1st September 2017, Sealed Air will be implementing a price increase on the product lines listed below:-

- Korrvu[®] Suspension and Retention products will increase by 5%
- Fasfil[®] and PackTiger[®] paper will increase by 5%
- NewAir I.B.[®] and Bubble Wrap IB[®] film will increase by 6%


This price adjustment is the result of steady increases in raw materials which have been on the rise since late 2016, and which are continuing to rise at a significant rate in 2017, plus the rise in other input costs such as labour, utilities, freight and supplies.

All orders received prior to 1st September 2017, for immediate shipment, will be honoured at current prices.

As our strategic partner, we hope you can appreciate that market conditions have made these increases necessary in order for Sealed Air to maintain its industry-leading position and that we delayed this increase as long as possible. We also hope that you will take a leading position as you consider your plans to implement this price adjustment across your customer base.

We appreciate your partnership in implementing and communicating this action, and we ask that you address any questions to your local Sealed Air Channel Manager.

Yours sincerely,



p.p.
ANDY ROBINSON
SALES DIRECTOR – UK, IRELAND & SCANDINAVIA